

THE ERP INTEGRITY TEST

Is your Odoo implementation an asset or a liability? Answer honestly. A checkmark indicates a critical failure in your operational architecture.

OPERATIONAL FRACTURES

- ☐ **Inventory Drift:** Do your physical stock counts frequently mismatch your system data?
- ☐ **Excel Dependency:** Are you still using spreadsheets for reports that Odoo should generate automatically?
- ☐ **Financial Lag:** Is your P&L Statement delayed by weeks due to manual reconciliation?
- ☐ **POS Disconnect:** Does your Point of Sale fail to deduct inventory in real-time across branches?
- ☐ **Production Blindness:** (Manufacturing) Do you lack visibility on accurate Bill of Materials (BoM) costing?

STRATEGIC DEFICITS

- ☐ **Tax Vulnerability:** Is your system hard-coded with current Philippine Tax Regulations (BIR)?
- ☐ **Scalability Lock:** If you opened 5 new branches tomorrow, would your system crash?
- ☐ **Approval Drag:** Are Purchase Orders stuck waiting for manual signatures instead of digital flows?
- ☐ **Data Silos:** Does your CRM talk to your Warehouse, or are they strangers?
- ☐ **User Resistance:** Is your team bypassing the system because it is "too hard to use"?

DIAGNOSTIC OUTCOME

- > If you checked **1-3 boxes:** Optimization Required.

> **The Risk:** Continued manual intervention will result in regulatory fines or theft.
- > If you checked **4+ boxes:** Critical ERP Failure. Your system is bleeding revenue.

> **The Fix:** Aviniva Fortification Protocol to automate compliance and logic.

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